

# INFORMATION SEMINAR for applicants of the call for proposals



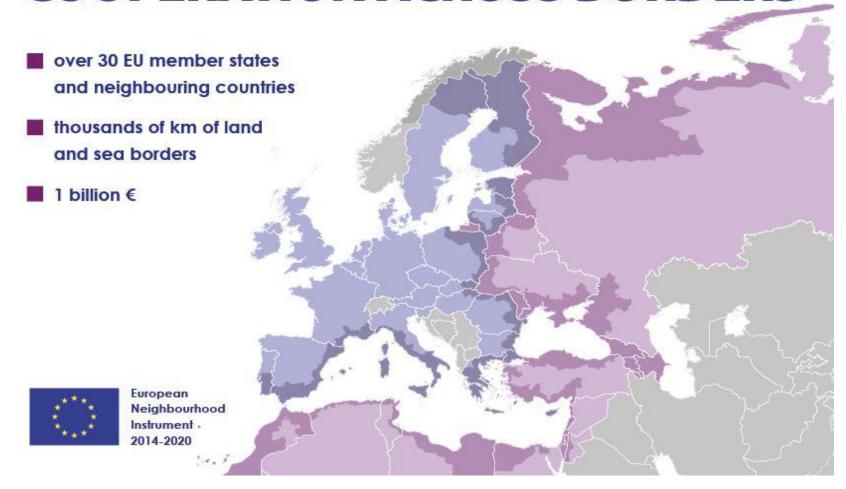


# Developing a cross-border cooperation project



Iveta Puzo TESIM

## **COOPERATION ACROSS BORDERS**





## Types of CBC added value



Solutions to common problems

• e.g. solving a problem that is common to a particular area, like depopulation, unemployment, infrastructure and other challenges that are relevant to a specific border area

Learning opportunities

 exchange of knowledge in the areas of interest of the participating countries and opportunities for policy learning across borders

Generating critical mass

• e.g. by agreeing upon common service solutions or creating cross-border clusters of companies and research institutions in order to enhance innovation activities

Building structure for further cooperation

 both the building of institutional capacity across borders and a focus on physical infrastructure

#### Where to look for the CBC added value?



# Project partnership

- getting on and understanding each other and building trust
- increased economic, social and territorial cohesion and cooperation

# Institutional added value

- active involvement of citizens, authorities and social groups
- long-term cross-border cooperation in structures that are capable of working efficiently

# Economic added value

- improvement of cross-border infrastructure (not solely transport)
- participation of economic and social players
- mobilisation of regional potential by strengthening the regional and local levels

# Socio-cultural added value

• development of a circle of committed ambassadors, such as schools, youth and authorities, cultural associations, libraries, museums etc.

## Strategic goal of the programme



To support joint efforts



for addressing cross-border development challenges

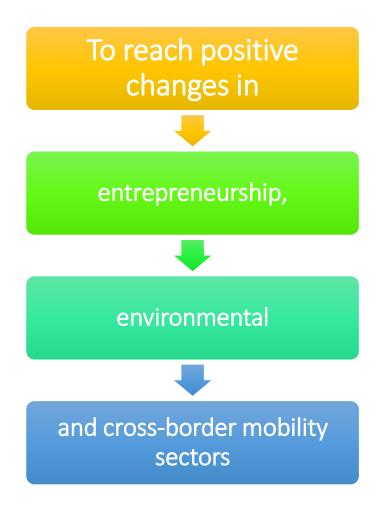


and promote sustainable use of existing potential of the area across border between Latvia and Russia



## Vision of the programme







## CBC added value in a project



Common challenges to be jointly tackled

 The common problems identified can be solved more efficiently jointly, instead of individual regions or countries acting alone

Solutions to be jointly identified

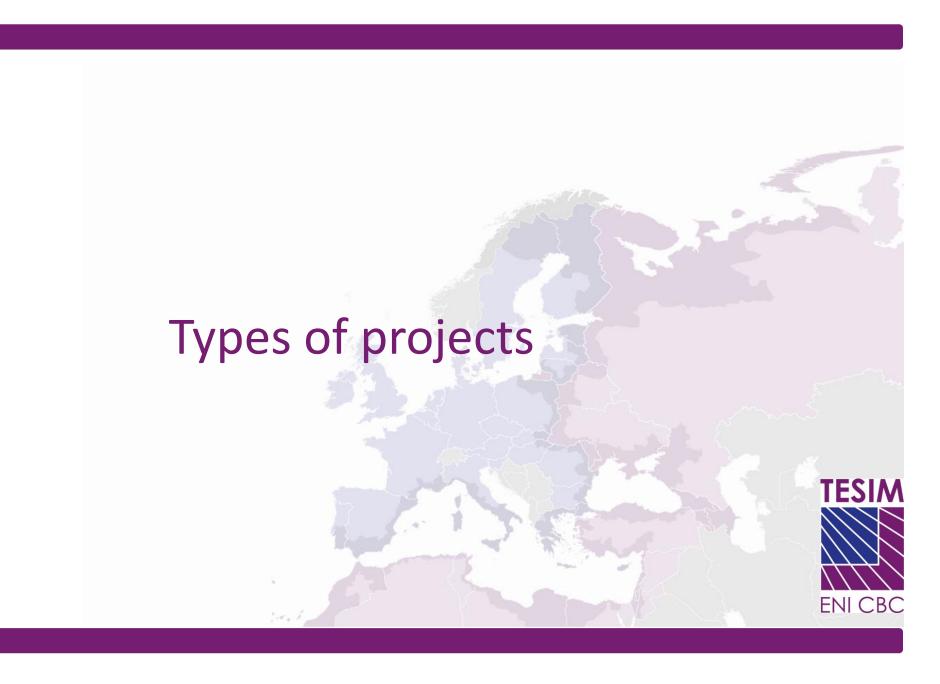
•Solutions are jointly developed going beyond the results independently achievable in the involved regions/areas

Real and balanced partnership

- All partners have to actively participate in the project according to their functions and competences
- •The project Lead Partner can be from any of the participating countries

Joint implementation

•The cross border working approach should be reflected in the project activities and results



# Integrated projects



Integrated project

 each beneficiary implements a part of the activities of the project on its own territory

Location of project activities	Both sides of the border
Level of joint activities	Very high
Benefit	On both sides of the border

# Symmetrical projects



Symmetrical project

 similar activities are implemented in parallel in the participating countries

Location of project activities	Both sides of the border
Level of joint activities	Moderate
Benefit	On both sides of the border

# Single-country projects





- implemented mainly or entirely in one of the participating countries
- for the benefit of the participating countries
- where cross-border impacts and benefits are identified

Location of project activities	Mainly on one side of the border
Level of joint activities	Low
Benefit	On both sides of the border



# Overview of the Programme



# Programme Territory



Adjoining areas and Major centers participate in the Programme under same conditions as the Core area, yet, their participation should bring substantial added value for the core area and it is essential for achieving cross-border cooperation impact in the core area.

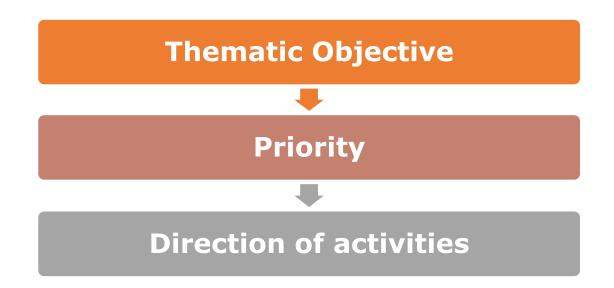
	Russia	Latvia
Core area	Pskov Region	Vidzeme Latgale
Adjoining area	Leningrad Region	Pieriga Zemgale
Major centers	Saint-Petersburg	Riga



# Strategic goal and thematic structure

#### **Strategic goal of the Programme:**

Support joint efforts for addressing cross-border development challenges and promote sustainable use of existing potential of the area across border between Latvia and Russia.





# Thematic objectives and priorities

TO 1: Business and SME development



1.1. priority

Promotion of and support to entrepreneurship



1.2. priority

Development and promotion of new products and services based on local resources

TO 6: Environmental protection, climate change mitigation and adaptation

2.1. priority
Efficient management of nature objects



2.2. priority

Joint actions in environmental



# Call for Proposals – two step approach

STEP 1: Concept Note

STEP 2: Full Application

Contracting

Implementation phase

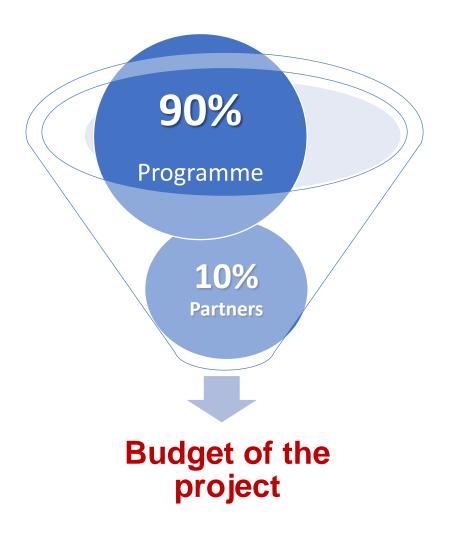
For concept notes:

Call opens – 2 June 2017

Submission deadline – 28 September 2017



# Programme financing



# Budget of Call for Proposals

EUR 8 691 747,80



# Programme management structure

#### **Joint Monitoring Committee**

#### **Managing Authority**

**Audit Authority** 

# Joint Technical Secretariat

- Main office in Riga
- Branch Office in Pskov
- Branch Office in St. Petersburg

#### **Control Contact Point**

in the Russian Federation and the Republic of Latvia

# National Authorities



# Programme key framework documents

- Guidlines for Grant Applicants
- **Joint Operational Programme** of the Latvia-Russia Cross-border Cooperation Programme 2014-2020
- Financing Agreement between the European Union, the Republic of Latvia and the Russian Federation
- Implementing Rules of Cross-Border Cooperation Programmes (Commission Implementing Regulation No 897/2014, 18.08.14)
- European Neighborhood Instrument Regulation (Regulation No 232/2014 of the European Parliament and of the Council, 11.03.14)
- Regulation laying down common rules and procedures for the implementation of the Union's instruments for financing external action (Regulation No 236/2014 of the European Parliament and of the Council, 11.03.14)
- Programming document for EU support to ENI Cross-Border Cooperation (2014-2020)

# Programme communication channels



### www.latruscbc.eu





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# General eligibility and partnership



# What is eligibility?

Eligibility of project activities

Eligibility of key project characteristics

Eligibility of project partners

Eligibility of costs

**Eligibility criteria** shall determine the conditions for participating in a call for proposals. Those criteria shall be established with due regard for the objectives of the action and shall comply with the principles of transparency and non-discrimination.

EU Financial Regulation, Art. 131



# Thematic objectives and priorities

TO 1: Business and SME development

1.1. priority
Promotion of and
support to
entrepreneurship



1.2. priority

Development and promotion of new products and services based on local resources

TO 6: Environmental protection, climate change mitigation and adaptation

2.1. priority
Efficient management of nature objects



2.2. priority
Joint actions in
environmental
management





# Eligibility of project activities



- individual sponsorships for participation in workshops, seminars, conferences, congresses
- individual scholarships for studies or training courses
- immediate objective is commercial or profit-making
- political, ideological or religious activities
- pure academic and research-oriented activities without direct applicability to the Programme area
- double-financing
- sub-granting



# Eligibility of key project characteristics

1/10

#### **Co-financing rate**

applicant and each project partner must contribute not less than 10% of its total eligible costs

24 mo

#### **Project duration**

grant contracts shall be signed before 31 December, 2021 all project activities shall end latest on 31 December, 2022 maximum project duration is 24 months (for Priority 2.2. - 18 months only)

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#### Location

core area: Vidzeme and Latgale regions; Pskov region adjoining area: Zemgale and Pieriga regions and Riga; Leningrad region and St. Petersburg *(conditions apply)* 

2

#### **Number of partners**

at least two

at least one from the Programme area of the Republic of Latvia at least one from the Programme area in the Russian Federation



# Eligibility of project partners



#### public authorities / public entities

national institutions, regional and local authorities





#### public equivalent bodies

any legal body governed by public or private law

established for the specific purpose of meeting needs for the general interest and not having industrial or commercial character

having legal personality

financed or supervised by bodies governed by public law



#### non-governmental organisations

established for the specific purpose of meeting needs for the general interest and not having an industrial or commercial character

having legal personality

established at least 2 years prior to closing of the Call





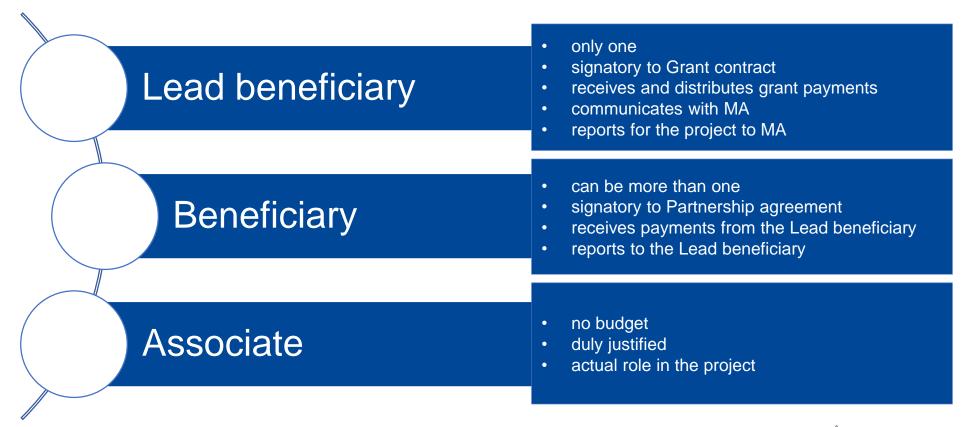


- profit-making
- intermediary
- bankrupt
- professional conduct offence
- grave professional misconduct
- social security and tax arrears
- illegal activity detrimental to EU financial interests
- conflict of interests
- misinformation to MA
- serious breach by contractors



Please refer: Guidelines for Grant Applicants, Sec. 3.5, pp.14-15

# Project implementation involvement





# Documents defining your partnership



#### **Programme support:**

- Application Pack
- Informative seminars
- Consultations

#### Partnership responsibility:

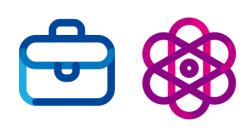
- Partnership statement
  - confirm you agree to participate
- Partnership agreement
  - describe in detail how the partnership is arranged
- Grant contract
  - Identify relationship between the MA and the partnership



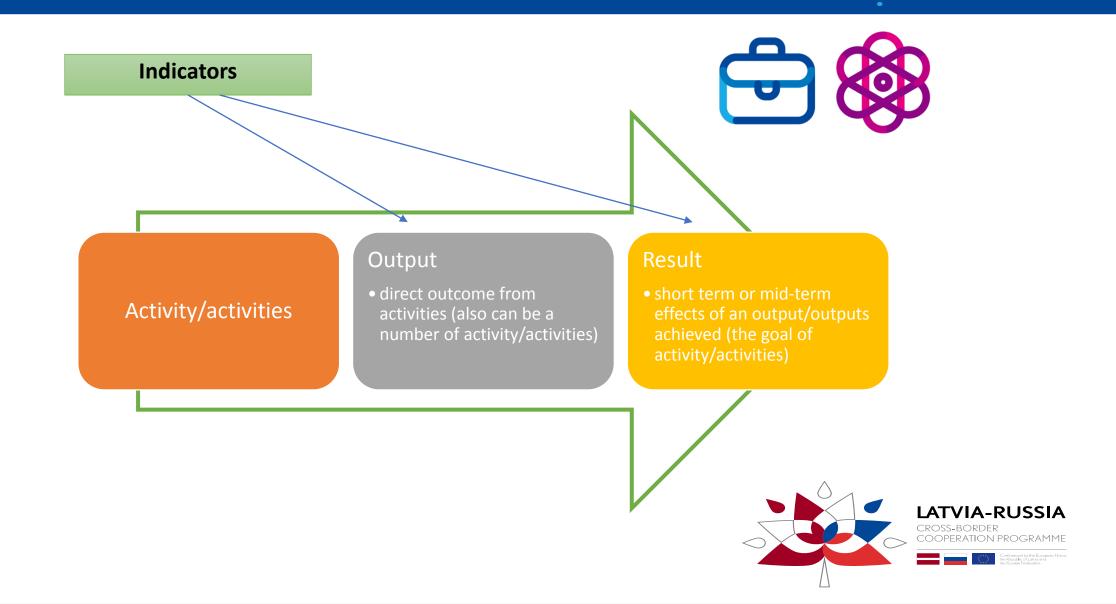


# Thematic Objective 1 «Business and SME development»





# TO1: Business and SME development



# TO1: Business and SME development

TO 1: Business and SME development

Available co-financing EUR 4 112 231,01

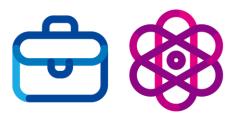


1.1. priority
Promotion of and support to entrepreneurship



1.2. priority

Development and promotion of new products and services based on local resources







# TO 1: Business and SME development

Priority 1.1. «Promotion of and support to entrepreneurship»

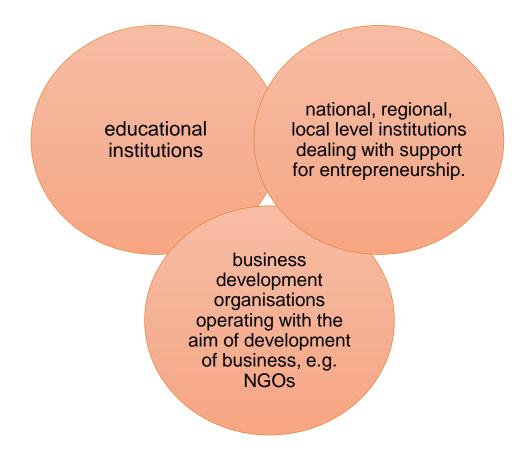


# Priority 1.1. «Promotion of and support to entrepreneurship»

#### Applicants & project partners

• Each project must include at least two of these types of beneficiaries







# Priority 1.1. «Promotion of and support to entrepreneurship»

#### **Mandatory action**



#### Each project must include at least one of these actions

strengthening capacities of business support structures (innovative joint activities enabling potential local entrepreneurs)

actions for raising entrepreneurship skills and spirit for different target groups

promotion of business opportunities

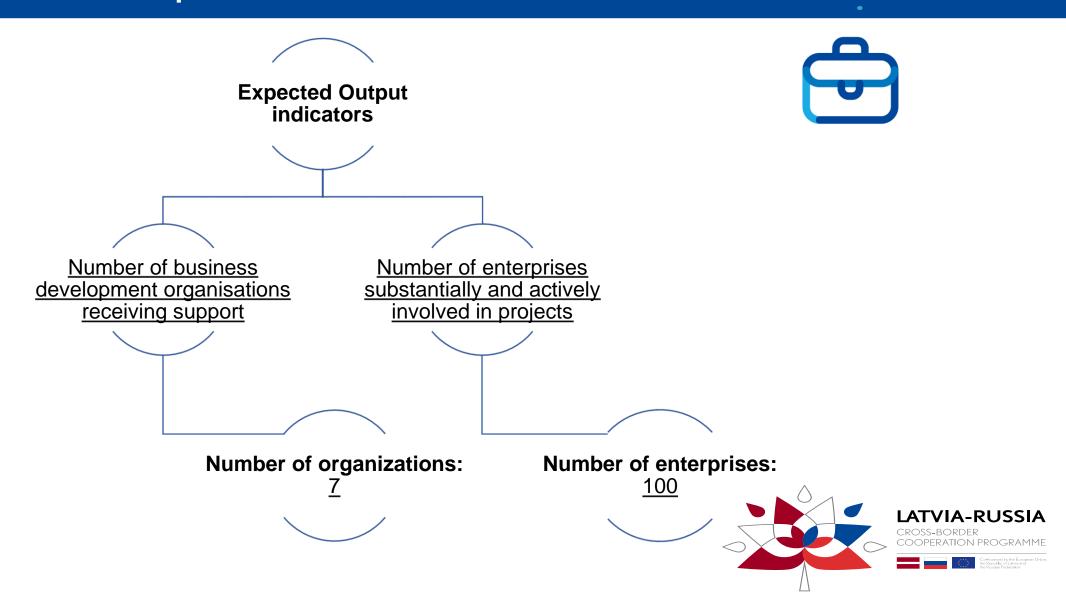




**Overall Result indicator** 

Increase in number of operating small businesses (+2045 small businesses by year 2023)





### Additional requirements for projects:



- Each project must contribute to achievement of result indicator and <u>both output</u> indicators.
- Maximum eligible project budget 250 000 EUR (co-financing)
   + 10% partner financing)
- Maximum duration of project: 24 months
- In each project in case if investments in infrastructure (planned costs under budget heading "Infrastructure and works") are planned maximum average amount for one infrastructure object is 50 000 EUR (total).



### **PROJECT**



strengthening capacities of business support structures

Problem/
demand
is
identified

actions for raising entrepreneurship skills and spirit for different target groups

promotion of business opportunities

#### <u>Output</u>

Number of business development organisations receiving support

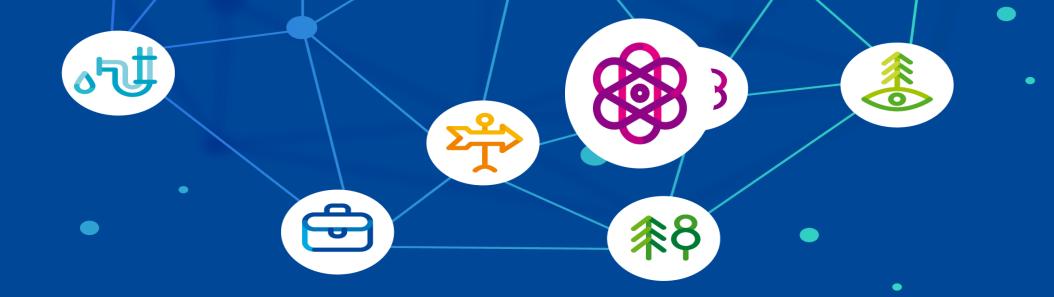
Number of enterprises substantially and actively involved in projects



### **Result**

Increase in number of operating small businesses

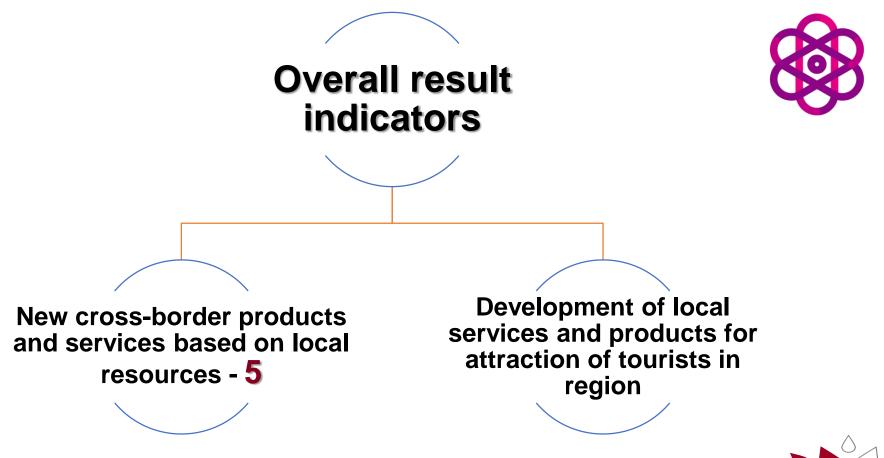




### TO 1: Business and SME development

Priority 1.2. «Development and promotion of new products and services based on local resources»









Result indicator	Measurement Unit	Baseline Value (2014)	Target Value (2023)
Development of local services and products for attraction of tourists in region	Number of tourists in objects supported by programme		9% increase of baseline value







Number of improved cultural and historical sites for development of local entrepreneurship - 6

Number of institutions using Programme support for promoting local culture and preserving historical heritage - 12





## NB! Each project must contribute to both result and output indicators!





## Project implementation period – **24** months





Maximum budget of project

(Programme cofinancing + 10% partners' own cofinancing) 500 000 EUR for project with 2 partners

650 000 EUR for project with 3 partners

800 000 EUR for project with 4 and more partners



**NB!** Additional requirements for projects



If investments in infrastructure planned

Common marketing activities obligatory

Maximum average amount for 1 infrastructure object is 400 000 EUR

Creation of common tourism product obligatory





Thematic Objective 6 «Environmental protection, climate change mitigation and adaptation»







# TO6: Environmental protection, climate change mitigation and adaptation

TO 6: Environmental protection, climate change mitigation and adaptation Available co-financing EUR 4 579 516,79









2.1. priority
Efficient
management of
nature objects

2.2. priority

Joint actions in environmental management

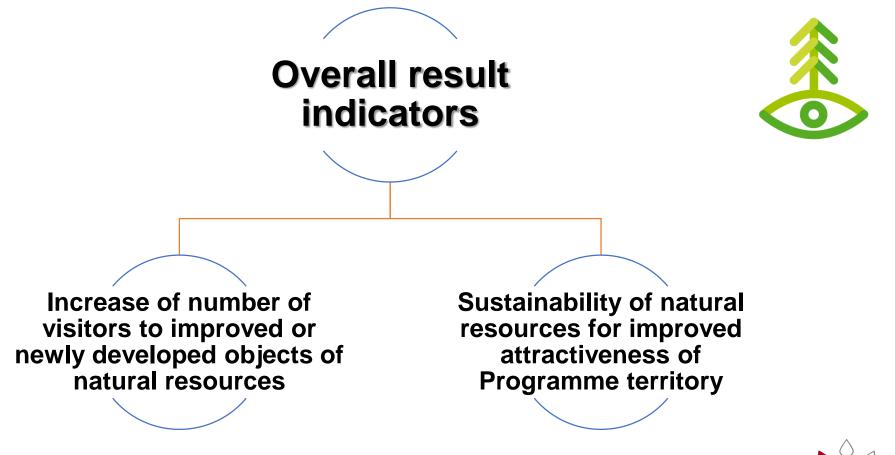




## TO 6: Environmental protection, climate change mitigation and adaptation

Priority 2.1. «Efficient management of nature objects»







### **Result indicators**

Result indicators	Measurement unit	Baseline value (2014)	Target value of project (2023)	Target value of Programme (2023)
Increase of number of visitors to improved or newly developed objects of natural resources	Number of visitors in objects supported by Programme	To be defined after approval of projects based on information provided by beneficiaries	Shall be indicated by the applicant (at least 9% increase)	9% increase
Sustainability of natural resources for improved attractiveness of Programme territory	Attractiveness of the objects supported	0	Not required	Attractiveness is rather high for local inhabitants and tourists (Qualitative survey of selected experts)



### Output indicator



Number of objects of natural resources with improved condition and sustainability

(target value - 7)





## NB! Each project must contribute to both result and output indicators!





# Maximum budget of project

### 700 000 EUR for project

(90% programme co-financing + 10 % partner contribution)



### **NB!** Additional requirements for projects



Maximum average amount for each infrastructure object is **250 000 EUR** 

Maximum duration of project –

24 months



Each project must include at least one of these actions:

Development of infrastructure for sustaining natural resources

Promoting of sustainable tourism products and services

Joint management of natural resources





TO6: Environmental protection, climate change mitigation and adaptation

2.2. priority «Joint actions in environmental management»



### **Overall result indicator**



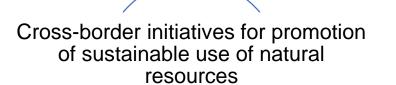
Capacity of relevant stakeholders and general public for sustainable use of natural resources

Result indicators	Measurement unit	Baseline value (2014)	Target value of project (2023)	Target value of Programme (2023)
Capacity of relevant stakeholders and general public for sustainable use of natural resources	Percentage of event participants	Baseline value is 0 (as no project activities are performed).	Shall be indicated by the applicant (at least 48%)	48%





### **Output indicators**



(target value in **2023 – 7**)

Number of persons actively participating in environmental actions and awareness raising activities

(target value in 2023 - 200)





## NB! Each project must contribute to both result and output indicators!





# Maximum budget of project

100 000 EUR for project



### **NB!** Additional requirements for projects



Maximum duration of project –

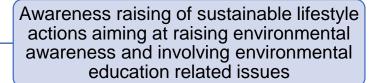
18 months



For NGO description of experience in organisation of similar actions must be provided in the application form!!!



Each project must include at least one of these actions:



Joint natural resource management actions

Capacity building on management and protection of natural resources actions for improvement of environmental management







## Budget of the Project



## General requirements for project's budget

realistic in line with principles of economy, efficiency and effectiveness includes all project costs developed with input from all project partners



## General provisions for eligibility of expenditure

- incurred during the implementation period of the project (except retroactive costs, preparatory costs and costs related to preparation of final report)
- indicated in the project's budget
- necessary for the project implementation
- identifiable and verifiable
- comply with the requirements of applicable tax and social legislation
- reasonable, justified and comply
- supported by invoices or documents of equivalent value



### Non-eligible costs

- debts and debt service charges (interest)
- provisions for losses or liabilities
- costs declared by the beneficiary and already financed by the European Union budget or Programme budget and other international financial instruments
- purchases of land or buildings exceeding 10% of eligible expenditure of projects
- exchange-rate losses
- duties, taxes and charges, including VAT, except where non-recoverable under the relevant national tax legislation
- loans to third parties
- fines, financial penalties and expenses of litigation
- contributions in kind



## Indicative budget of project

#### INDICATIVE PROJECT BUDGET

Partner No (indicate each partner)	Involvements in activities (indicate the number of activity (-ies) listed in point 5 of Description of the project)	Partner's contribution	Total Budget
Applicant			€ -
Partner 2			€ -
Partner 3			€ -



## Indicative budget of project

Budget heading	Costs EUR
1. Staff costs	€ -
2. Travel costs	€ -
3. Expertise and service costs	€ -
4. Equipment costs	€ -
5. Infrastructure and Works	€ -
6. Retroactive and preparatory costs	€ -
7. Office and adminisatration costs (max 7% of eligible direct costs, excluding costs incurred in relation to the provision of infrastructure)	€ -
Total eligible costs (8+9)	€ -



### Indicative budget of project

NB! Total budget indicated in the application form may not vary from the estimated total budget provided in the concept note by more than 10%



### Staff costs

Staff costs must relate to activities which the beneficiary organization would not carry out if the project was not undertaken

Gross employment costs in line with work/employment contract (full-time or part-time)

Cover real costs paid out based on a payslip or an equivalent document

Staff costs must be supported by time-sheets of employees working part-time for the project

NB! Staff working for the project and remunerated from staff costs cannot conclude any service contracts that are financed within the same project



### Travel and accommodation costs

Travel costs, accommodation costs, visa costs and daily allowances are eligible

Travel and accommodation costs of associated partners and in justified cases guests/target group of events, members of project steering group and drivers of partner organizations

NB! Travel and accommodation costs of external experts and service providers must be included in respective service contracts under budget heading "External expertise and services costs"



### External expertise and service costs

External expertise and services must be essential to the project

All costs are subject to applicable public procurement rules

Subcontracting other project beneficiary organizations or their employees working for project is not allowed



## Equipment costs

Purchases or rent of equipment (new or used) is eligible only in case such equipment is necessary for reaching project results and guaranteeing their durability

Equipment must not be supported from any EU funds or by other international, national, regional and/or local funds

All costs are subject to applicable public procurement rules

Equipment cannot be purchased or rented from another project beneficiary

**NB!** Equipment costs directly related to the installation of infrastructure must be indicated under the budget heading "Infrastructure and works".



#### Infrastructure and works

Costs related to investments in infrastructure (site preparation, delivery of materials, handling, installation, renovation, (re)construction and their supervision a.o.)

Full costs of investments in infrastructure incurred and paid within the project duration are eligible, i.e. no depreciation is eligible

**NB!** Priority specific limits for maximum amounts for investments in infrastructure must be observed



#### Retroactive and preparatory works

# Retroactive costs

 costs for actual works directly related to infrastructure development (up to 7% of relevant infrastructure and works object's costs)

## Preparatory costs

 travel and subsistence costs of staff and other persons taking part in the project not exceeding EUR 2000

**NB!** total amount of financing on the basis of lump sums and flat rate financing within budget headings from 1 to 6 may not exceed EUR 60 000



#### Office and administration costs

Calculated as a flat-rate of up to 7% of eligible direct costs, excluding costs incurred in relation to the provision of infrastructure

**NB!** Indirect costs declared under this budget heading cannot be declared under any other budget heading



## Payments to project – OPTION 1

!!! Projects with maximum duration of 18 months and grant not exceeding 300,000 EUR

Initial pre-financing instalment
40% of grant amount + retroactive and preparatory costs

Further pre-financing instalments
Not exceeding 80% of grant

**Balance payment** 



## Payments to project – OPTION 2

!!! Projects with duration of exceeding18 months or grant exceeding 300,000 EUR

#### **Initial pre-financing instalment**

40% of forecast budget of first year of project implementation + retroactive and preparatory costs

Further pre-financing instalments
Not exceeding 80% of grant

**Balance payment** 



#### Use of euro

- Payments to the project will be made in EUR only
- For the reporting of real costs borne in national currencies (other than EUR) the conversion into EUR shall be done at the monthly accounting exchange rate of the EC in the month during which that expenditure was incurred

**NB!** Any exchange losses are not eligible costs and must be covered by the beneficiaries



## Keeping project accounts

Beneficiaries must maintain

- a separate accounting system or
- a suitable accounting code

Accounts and expenditures relating to the project must be easily identifiable and verifiable.



## Other important provisions

- The project co-financed by the Programme may not result in production of profit for any of the beneficiaries of the project.
- No single project and activity may be financed by more than one EU grant.





# Providing information in the concept note



#### General information

- Use correct template of the concept note
- Respect the space limits for description of the project
- Do not unlock the concept note form



## Description of the project

## Relevance of the project to the Programme priorities and main project objective:

- Does the project address common challenges in the core area of the Programme or joint potential of the Programme area?
- Are project activities, outputs and results clearly linked to a Programme priority expected result?
- Is cross-border cooperation essential for tackling common territorial challenges and does cooperation have an equal, balanced and significant added value for the project partners, target groups, project area and Programme area?
- Will project main outputs and results provide durable solutions?



## Description of the project - target regions

Explain in what regions the project activities will take place

 Elaborate on how project activities will meet the needs of the particular regions



## Description of the project - target groups

Directly positively affected by the project on the project purpose level

- A target group is a clearly identified audience that has:
  - an interest in the project, either directly or indirectly;
  - they should know about the project's activities;
  - they might benefit from the project outputs and results;
  - their involvement might even be necessary to ensure the durability of the project outputs and results.

 A project can target multiple target groups that will each require a different approach, tools and frequency of communication activities. Do not forget internal target groups as your partners, the programme



## Description of the project – final beneficiaries.

Benefit from the project in the long run at the level of the society or sector at large

- If your overall objective is:
- «To promote active and sports tourism, as well as develop socioeconomic environment in cross-border areas of X place in Latvia and Y place in Russia…»
- Then some of your final beneficiaries might be:
  - Inhabitants of those regions
  - Tourism entrepreneurs/operators of the regions
  - Local business sector
  - Tourism sector



## Description of the project

#### Contribution to regional priorities:

- Project is relevant for the particular needs and constraints of the target regions
- Project is in line with strategic initiatives and sectoral needs
- Project shows clear impact on development of the border regions and wider Programme area



## Description of the project

#### **Partnership**

Why these partners exactly?





# Application pack: how and what to submit



### Why to submit the application pack?

#### The Programme:

- oversees all aspects of application;
- verifies eligibility of application and commitment of partners.
- assesses application, providing grounds for JMC decision

#### **Applicant and partners:**

 confirm they understand the meaning and purpose of documents included into the pack

Legal basis of the Programme!



### Partnership Statement

#### WHAT? **Confirmation of intention** to be an applicant/partner in the project **No exceptions** to filling in the partnership statement WHERE? Section 5.2.1, guidelines for applicants **Use the template in the Applicant's Pack!** WHY? Project applicant/partner **confirms** it understands the Programme framework and **commits** to implement the project accordingly; is **aware** of the basic **partnership** framework. Declares under **point 21** its financial obligations, i.e. **indicates minimum co-financing in**

21.The total indicative budget of our organisation within the Project amounts to EUR <amount>. In the event the mentioned Project is granted funding from the Programme, we hereby declare to participate in the Project and to provide the minimum EUR <amount> as (choose the appropriate) the <beneficiary> <Lead Beneficiary> co-financing to the budget of the Project. In case of change of total costs of the Project, it shall be agreed within the partnership taking into account that total minimum of requested contribution (in percentage) shall be ensured.

the project.



## **Applicants and partners** from Russia!

Public equivalent bodies

**NGOs** 

#### WHAT?

- Statutes
- Registration Certificates
- VAT payer's registration certificates or equivalent
- Statement from the national tax authority
   on absence of tax arrears
- ⇒ original

⇒ certified copy

⇒ issued <u>no later than 3 months prior</u> to submission of Concept Note.

#### WHERE?

Section 5.2.1, guidelines for applicants

#### WHY?

- legal capability
- operational status
- exclusion of non-eligible situation

Public entities are <u>released</u> from submission of the above documents!



## Concept Note pack checklist

Concept Note Pack	Format		
Concept Note I ack	paper	e-version	
1. Concept Note	original	*.excel file	
2. Partnership Statements	original	-	
3. Statement from national tax authority	original	Sla	
4. Statutes  1 for public entitle	сору		
5. Registration Certification Certification nartners	сору	-	
5. Registration Certification Certification partners  6. VAT payer's registration and the continuous continuou	copy		





## How to submit a Concept Note pack?

SUBMIT	concept notes + supporting docu		e-copy of concept note			
WHAT	<ul> <li>Paper original in the envelope bea</li> <li>full name and address of the appli</li> <li>inscription indicated in the guideline</li> </ul>	cant,	Scanned file in PDF			
WHERE	<ul> <li>regular mail</li> <li>courier service</li> <li>hand delivery</li> </ul>	<ul> <li>JTS in Riga</li> <li>BO in Pskov</li> <li>BO in St</li> <li>Petersburg</li> </ul>	LAT-RUS.CBC@varam.gov.lv			
DEADLINE – 28 September 2017						
WHEN  96	hand delivery 16:00 local tim post/courier dispatch date -		23:59 LV local time  LATVIA-RUSSIA  CROSS-BORDER COOPERATION PROGRAMME			



# Concept Notes: assessment process



#### Assessment structure

#### **Decision**

**Quality Evaluation** 

**Administrative Check** 

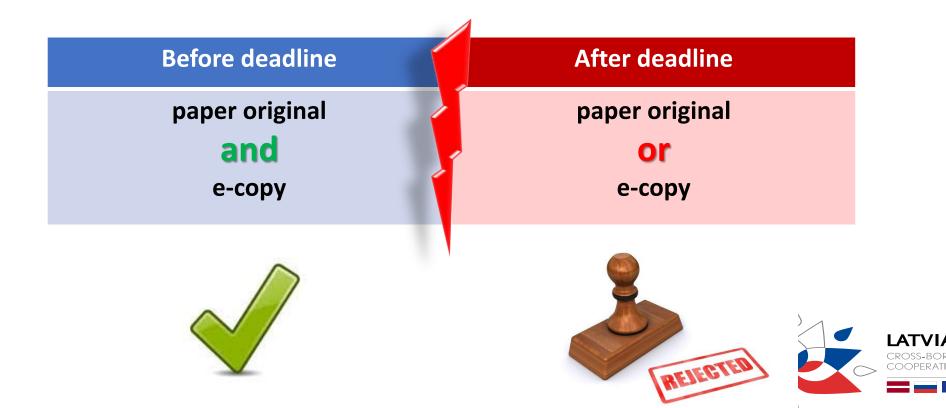
**Opening Session** 



## **Opening Session**

All concept notes will be

- opened
- registered
- attributed with reference number

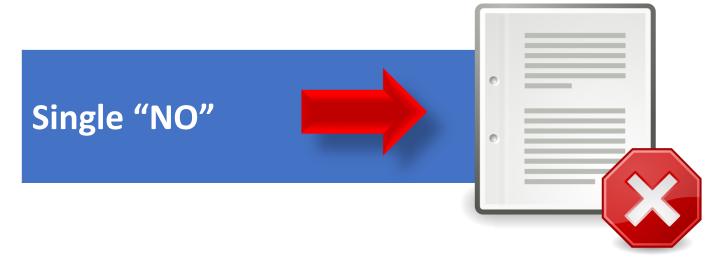


#### Administrative Check

Use
Administrative
Check criteria for self-check!

**WHAT IT DOES?** 

Verifies compliance with <u>ALL</u>
 Administrative Check criteria





#### Administrative Check Criteria

# For criteria check... Guidelines for Applicants Section 5.2.2. (page 27)



The concept note (original and electronic copy) is submitted until the closing date of the call for proposals, is dated and duly signed by an authorised person

All required fields of concept note are filled in in English (except for dates, project partners' original names and summary of project)

The Applicant and partners are eligible according to section 3 of these Guidelines

There are partners from both countries - Latvia and Russia

The project involves at least 2 project partners

The proposed indicative budget is in correspondence with Programme requirements, described in the section 1.6. of Guidelines, and co-financing rate complies with provisions of section 3.1. of Guidelines

Project duration complies with provisions set in section 3.2. of Guidelines

The partnership statements by the applicant and all project partners have been filled in, signed by an authorised person, dated, stamped (if available) and submitted until the closing date of the call according to section 5.2 of Guidelines

All other supporting documents have been submitted according to section 5.2.1 of Guidelines

#### Administrative Check Clarifications

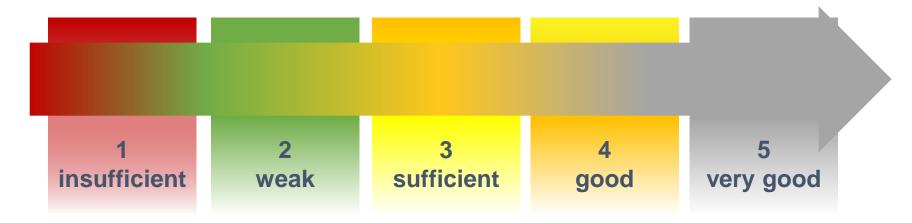
- ...only requested to conclude the administrative check
- ... only **initiated with respect to technical issues**, related to supporting documents:
  - if supporting documents are missing
  - if a copy is submitted instead of original





## **Quality Evaluation**

- Every application is evaluated by at least two assessors.
- Assessment result = sum of  $\frac{\%}{6}$  for each criteria



Hints & Tips

- Focus on criteria
- Cross-check with criteria questions (see p. 27, Guidelines)
- Do not brush off the how-to tips in the concept note form



## **Quality Evaluation**

Assessment criteria	Weight
Project idea contribution to programme objectives and indicators and cross- border relevance and added value of project (incl. durability and sustainability)	40%
Regional relevance	40%
Relevance of the partnership	10%
Budget	10%

#### If total scoring of application is...

	<ul><li>placed in the ranking list</li></ul>
60% and over	may be recommended for shortlisting
	<ul><li>conditions may apply</li></ul>
Less than 60%	<ul> <li>not recommended for shortlisting</li> </ul>



## **Quality Evaluation**

Criterion	Max Weight	Score (points)	Score weight (%)
	40%	5	40%
Project idea contribution to programme objectives and indicators and cross-border relevance and added value		4	32%
		3	24%
of the project (incl. durability and sustainability)		2	16%
		1	8%

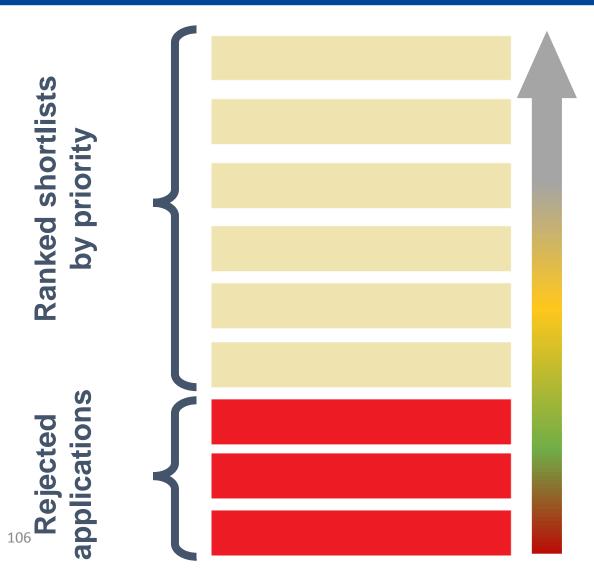
#### **INSUFFICIENT** or **WEAK**

for criterion "Project idea contribution..."
means application is recommended for rejection





#### Decision making



- With all other factors held equal, criterion "Project idea contribution..." prevails
- Conditions may apply (e.g.):
  - decrease of the total project budget
  - clarification/removal/adding of an activity
  - removal/replacement of partner
  - confirmation of nonduplication of activities with other projects/donors
  - etc.



## **Decision making**





## Next steps.... Full application

**Implementation** contracting Clarifications Submission Invite to full application **Decision** and **Develop Opening** full Session application **Administrative** Check

**Eligibility** 

Quality

evaluation



**JTS** 

support



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